

# Sales Associate (Full-Time / Part-Time / Flexible Hours; Fully Remote)

Do you like to challenge yourself? Are you seeking an opportunity to prove your worth? Would you like to be given a high degree of independence in what you do, how you do it and when? Do you understand the art and science of selling to business customers? Are you passionate about it? Then we have a once in a lifetime opportunity for you. Join Educademy today and grow with us as a person, as a professional and eventually as a co-owner of the business.

So what kind of growth can you expect? Let's start with the business - we are in a rapid growth stage, with sales going up by 500% every year. And this is even before the 1st sales person comes along (yes, that's you). The more so, we are bootstrapping the business. From the get go we were and are profitable. This means our (and yours, if you join the team) abilities grow with each new customer.

Over the years we became unquestionable experts in primary school STEM education. With every new development we distance ourselves from our competitors more and more, into our own, unique market with hardly any competition. We pride ourselves on our professionalism: in sales, in customer service, in product quality, in after sales care.

As a still young start-up, now is the time to join Educademy. It's no secret the 1st employees end up being millionaires through employee option schemes, which disproportionately reward the early joiners. Do you want to be one of them?

We are looking for a very unique person - a top talent with a keen eye for sales. For you "sales" is not a dirty word. It's art and science. As an artist, you'll pride yourself on bringing new, sometimes unorthodox ideas to the table. As a scientist, you'll create systems and measure them relentlessly. And who knows - maybe with time you will find yourself sitting in the C-suite. Or maybe leading it?

You will be a self-starter - able to organise yourself. You will start small, initially working with the leads we already generate. Over time it will be your responsibility to build a system ensuring a constant, ever increasing stream of quality leads and a process to convert them into reoccurring customers. We are looking for someone, who can actively listen to our customers and help us build new products and expand to new markets. We are looking for someone to grow with us, to build a strong sales team and a robust company.

Sounds like you have what we are looking for and we offer what's important to you? Email us at [sales-jobs@educademy.co.uk](mailto:sales-jobs@educademy.co.uk) and tell us why we should hire you.